



Are
You
READY?



Get ready for...

LOCAL SUPPORT, NATIONAL STRENGTH

When you join the Women's Council of REALTORS[®], you tap into a whole world of concrete, powerful programs that yield tangible results for you and your business. It's all possible thanks to our unique structure, the foundation of which is our nationwide network of local and state chapters. That foundation allows us to bring our members the best of both worlds: the strength and continuity of a national profile, with the responsiveness and accessibility of chapters close to home. The result? The Women's Council of REALTORS[®] brings you more programs, more networking opportunities and more ways to build your business than any other REALTOR[®] organization.

Get ready for...

NETWORKING AND REFERRAL OPPORTUNITIES

We believe that by working together, our members are more successful than they would be alone. So a Women's Council of REALTORS[®] membership opens up a whole world of networking and referral opportunities, including local and state chapter meetings, workshops and special events.

Referral Network and the *Referral Roster*

Ask a Women's Council of REALTORS[®] member what the most valuable benefit of their membership is, and, chances are, most will say "referrals."

The backbone of our dynamic referral network is our annual member directory, the *Referral Roster*. It's your link to tens of thousands of members nationwide who are ready and willing to put qualified referrals in your hands.

Members also use the *Roster* as a tool to develop valuable relationships with fellow REALTORS[®] all across the country, fellow professionals who are there to answer questions, offer advice and share their wisdom about their local market or real estate in general.

Networking Opportunities

Local Chapters

When you become a Women's Council of REALTORS[®] member, you also become a member of your local chapter, which regularly offers a number of business-building opportunities like roundtable discussions, featured speakers, marketing meetings and other timely and topical events. Those events complement our national referral network by providing face-to-face interaction and discussion with other professionals right in the community where you live and work.

National Meetings and Special Events

Our state chapters hold events designed to expand your career opportunities, develop your skills and talents and broaden your knowledge and know-how. To build on those opportunities, we also offer a host of business-building national meetings and special events. Our Mega-Networking Conference, Women's Wealth-Building Summit, Midyear Meeting and Annual Conference provide the opportunity for members from across the U.S. to come together and conduct business, boost their professional knowledge and make contacts from all over the nation.



Are You READY?

To plug into the power of your profession?

Are You READY?

To tap into training, news and information
that will keep you on top of a profession
that's changing every day?

Are You READY?

To join the top individuals in the profession
for networking opportunities you can use to
take your business higher than ever before?



Then you're ready to become a member of the Women's Council of REALTORS®.

Now more than ever, membership in the Women's Council of REALTORS® is the way to stay out in front of a fast-changing market, increasingly savvy customers and tough competition.

A nationwide community of many of the industry's most successful and motivated real estate professionals, the Women's Council of REALTORS® delivers an unmatched combination of professional training and personal support you need to keep your business at its very peak. From our local chapter meetings to our Performance Management Network training, from wealth-building summits and networking conferences to our vast referral network, we bring you the real-world tools and information that help you anticipate change, outpace the competition and grow your business in ways you never thought possible.

**It all starts now, at the Women's Council of REALTORS®.
So get to know us. And get ready.**

Get ready for...

PROFESSIONAL AND PERSONAL DEVELOPMENT

From meetings and educational sessions at the local level to our national training programs, acclaimed professional and personal development curricula are a big benefit of your membership, helping you develop new skills, discover new business opportunities and stay on the cutting edge of the profession.

The Performance Management Network

The Performance Management Network is a next-generation REALTOR® designation built from the ground up to bring you the real-world skills, the know-how and the tools that will keep your business out front and on top of an evolving market. Designed by some of real estate's best and brightest minds, the Performance Management Network's suite of professional performance training courses is taught by recognized experts who dig deep into the hot topics that are driving the marketplace and shaping your business. For information on becoming a designee, contact our Education Department toll free at 800-245-8512 or consult our up-to-date schedule of courses at www.coursecalendar.com.

Get ready for...

INFORMATION AND RESOURCES

Staying on top means staying in touch. So the Women's Council of REALTORS® brings you a range of valuable, up-to-the-minute sources of information.

Connections

As the official voice of our organization, *Connections* magazine is packed with timely, practical articles on topics like selling and marketing, financial planning and professional growth – all written by experts in the field. It's also a great source of news about the Women's Council of REALTORS®. *Connections* is free to members and arrives six times a year.

www.wcr.org

Want to send and receive referrals by e-mail? Network online with a community of supportive and committed professionals? Look up another member's e-mail or link to their Web site? Just point your Internet browser to <http://www.wcr.org> and you'll have all of this and more at your fingertips. Plus as a member, you'll be able to access MOCA (Members Only Conferencing Area), where you can participate in discussion groups or drop in to the online Referral Center.

Support System

As a Women's Council of REALTORS® member, you'll join 19,000 other motivated professionals who know that you're never too experienced to learn something new, or too successful to provide some sound advice. That's the heart of our support system – talented REALTORS® in your market and around the country who are there to cheer you on, lend an ear when you need one and ask for a little of your wisdom, as well.

Are You READY?



It's time - time to tap into the enormous wealth of professional opportunities and personal support membership in the Women's Council of REALTORS® provides. Join today, and get ready to access the kinds of timely, essential resources and networking opportunities that will help you stay on top and out front of the lightning-fast real estate market. With more than 290 chapters and 19,000 members, we aren't just one of the nation's largest women's professional organization, we're a powerful engine for the industry, one that helps drive our members' careers to ever greater heights.

Are you ready to join us?

Then fill out the attached application today or, for more information on joining, call toll free at 800-245-8512, M-F, 8:30-4:30 CST.

www.wcr.org

Women's Council of REALTORS®. Get Ready.

MEMBERSHIP APPLICATION

INFORMATION ABOUT YOU

Name _____

Company Name _____

Company Address _____

City/State/Zip _____

#1 Phone (____) _____ Fax (____) _____

#2 Phone (____) _____ Fax (____) _____

E-mail _____

Web Site _____

Residence Address _____

City/State/Zip _____

I would like my mail sent to my company my residence

Local Chapter you are joining _____

Board of REALTORS® in which you hold membership (mandatory) _____

Type of membership held:

REALTOR® REALTOR-ASSOCIATE® Affiliate

What year did you become active in real estate? _____

REALTOR® designations you have earned _____

NRDS ID# _____

Were you a national WCR member in the past 12 months? _____

Following question for National Affiliate applicants only:

Is your REALTOR® Board membership under your name? your company name?

Note: One of the above MUST be checked to become a National Affiliate WCR member.

DUES AMOUNT OWED

National dues: \$86.00

State dues: \$20.00

Local dues: \$19.00

TOTAL DUES: \$125.00

(\$9 of your dues is a one year subscription to *Connections*)

METHOD OF DUES PAYMENT

Check for \$ _____ payable to WCR is enclosed.

Charge \$ _____ to my

Visa MasterCard American Express Discover

Credit card # _____

Expiration Date _____

Signature _____

For Local Chapter Use Only

Verify all REALTOR® Board information, dues amounts and payment information before forwarding this application.

SPONSORED By _____

Application process completed by _____

Date _____

Please send completed application along with payment to:

Marney Kirk
1850 York Rd, Suite K
Lutherville, MD 21093

ALABAMA

Baldwin County
 Birmingham
 Huntsville
 Mobile
 Montgomery
 Muscle Shoals Area
 Tuscaloosa

ARIZONA

Bullhead City Area
 Central Arizona Mountain
 Flagstaff Area
 Green Valley
 Lake Havasu Area
 Northwest Valley
 Phoenix
 Prescott Area
 Scottsdale Area
 Sierra Vista/Cochise
 Southeast Valley Regional
 Superstition Mountain
 Tucson
 White Mountain

CALIFORNIA

Antelope Valley
 Bakersfield
 Carquinez Strait
 Central Coast
 Central Valley
 Citrus Valley Foothills
 Coastal-West Orange County
 Conejo Valley
 Contra Costa
 Delta
 East Bay
 El Dorado County
 Inland Valley
 LA-Orange County Line
 Lake County CA
 Long Beach/South Bay
 Monterey Peninsula
 Napa Valley
 North San Diego County
 Palm Springs/Desert Cities
 Placer County
 Sacramento
 San Diego
 San Fernando Valley
 San Francisco
 San Mateo County
 Santa Clara Valley
 Santa Clarita Valley
 Santa Cruz
 Simi-Moorpark
 Solano County
 South Orange County
 Southern Alameda County
 Southwest Los Angeles
 Southwest Riverside County
 Tri Cities
 Tri-Counties
 Verdugo Hills
 Victor Valley
 West Valley
 Wine Country

COLORADO

Mile High
 Northern Colorado
 Pikes Peak
 Southern Colorado

CONNECTICUT

Charter Oak/Eastern CT
 Greater Fairfield
 Laurel
 Southern Fairfield County

FLORIDA

Bonita Springs/Estero
 Cape Coral
 Daytona Beach Area
 Emerald Coast
 Englewood
 Flagler County
 Florida Keys
 Fort Lauderdale
 Fort Myers
 Gainesville-Alachua
 Greater Brevard County
 Greater Palm Beach County
 Hollywood/West Broward
 Jacksonville
 Jupiter/Tequesta/Hobe Sound
 Lake County FL
 Lakeland, Inc
 Manatee County
 Miami-Dade
 Naples-On-The-Gulf
 Nature Coast
 North Broward
 Ocala/Marion County
 Orlando Regional
 Osceola County
 Pensacola Bay Area
 Pinellas Suncoast
 Punta Gorda-
 Port Charlotte-North Port
 Sarasota
 South Lake County
 St. Augustine Regional
 St. Lucie County
 Stuart-Martin County
 Tallahassee
 Tampa
 Venice
 West Volusia

GEORGIA

400 North
 Appalachian
 Athens
 Atlanta
 Cherokee
 Cobb County
 Coweta
 De Kalb
 Fayette County
 Greater Macon
 Gwinnett
 Metro East
 Metro South
 Savannah
 West Georgia

IDAHO

Canyon County
 Capital City
 Coeur d'Alene
 South Central Idaho
 Southeast Idaho

ILLINOIS

Champaign County
 Chicago
 Du Page
 Elgin Area/McHenry County
 Fox Valley
 North Shore
 Northwest
 Peoria
 Rockford
 South/Southwest
 West Suburban

INDIANA

Bloomington
 Columbus
 Evansville
 Fort Wayne Area
 Greater South Bend Area
 Indianapolis
 Muncie
 North Central Indiana

KANSAS

Johnson County
 Tri County

LOUISIANA

Baton Rouge
 New Orleans Metropolitan
 Shreveport-Bossier
 St. Tammany

MAINE

Portland

MARYLAND

Anne Arundel
 Coastal Delmarva
 Frederick
 Greater Baltimore
 Greater Capital Area
 Harford County
 Prince Georges County

MASSACHUSETTS

Central Middlesex
 Greater Boston
 Greater Worcester
 Northern Region

MICHIGAN

Birmingham-Bloomfield
 Flint
 Greater Detroit
 Lake Pointe
 Lakeshore
 Lansing
 Livingston
 North Oakland
 Rochester Area
 Saginaw Valley
 Washtenaw County
 Western Michigan
 Western Wayne Oakland

MINNESOTA

Twin Cities

MISSISSIPPI

Jackson

MISSOURI

Columbia
 Jefferson City Area
 Jefferson County
 Kansas City (Mo) Metro
 Kansas City Northland
 Lake Of The Ozarks
 Metropolitan St Louis
 Ozark Gateway
 South Central Missouri
 Springfield
 St. Charles County
 Tri-Lakes

NEBRASKA

Lincoln
 Omaha

NEVADA

Carson Valley
 Las Vegas
 Northern Nevada

NEW HAMPSHIRE

Central New Hampshire
 Greater Manchester/Nashua

NEW JERSEY

Monmouth County
 Shore-Country
 Northern New Jersey
 Ocean County

NEW MEXICO

Albuquerque
 Las Cruces
 Santa Fe

NEW YORK

Brooklyn
 Buffalo Niagara
 Capital Region
 Empire Local Westchester
 Long Island
 Putnam
 Rochester

NORTH CAROLINA

Crystal Coast
 Raleigh Regional
 Triad

OHIO

Akron
 Cincinnati Area
 Clark-Champaign
 Cleveland
 Columbus
 Dayton
 Lake And Geauga Area
 Medina County
 North Central Ohio
 Stark County
 Toledo

OKLAHOMA

Tulsa

OREGON

Central Oregon
 Greater Portland Area
 Lane County
 Mid Valley
 Rogue Valley
 Southern Oregon

PENNSYLVANIA

Greater-Berks

RHODE ISLAND

Rhode Island

TENNESSEE

Chattanooga
 Great Smoky Mountains
 Knoxville
 Memphis
 Middle Tennessee
 Nashville
 Sumner County
 Tri-Cities Tennessee
 Upper Cumberland
 Williamson County

TEXAS

Abilene
 Austin
 Bay Area Houston
 Brownsville
 Collin County
 Corpus Christi
 Dallas
 Dallas Metro East
 El Paso Del Norte
 Fort Bend
 Fort Worth
 Golden Triangle
 Greater West Houston
 Henderson County
 Highland Lakes
 Hill Country
 Houston 1960
 Houston
 Lake Houston
 Longview

McAllen
 Montgomery County
 Northeast Tarrant County
 Odessa
 San Antonio
 Southwest Dallas
 Tyler

UTAH

Northern Utah
 Salt Lake City
 Utah County
 Washington County
 Weber North Davis

VIRGINIA

Northern Virginia
 Richmond

WASHINGTON

Seattle Metro
 South Sound
 Tacoma-Pierce County

WISCONSIN

Chippewa Valley
 Madison Metro
 Milwaukee Metro

Are You **READY**

Women's Council of
REALTORS®